



DAIMLER-BENZ AKTIENGESELLSCHAFT

STUTT GART-UNTERTÜRKHEIM

Daimler-Benz Aktiengesellschaft, 7000 S-Untertürkheim, Postfach 202

Capt. Edward A. Lane, Jr. USN
2605 White's Point Drive
San Pedro
Calif., 90732
USA

Hausruf Nr
3362 2388

7000 STUTT GART-UNTERTÜRKHEIM
Postfach 202
January 30, 1968
EX4d WH/Di

Subj.: Mercedes-Benz type 280 SL Coupé/Roadster
Production no. 8 401 0025

Dear Sir,

Thank you very much for your letter dated January 6, 1968 and the enclosed order form for a model 250 SL. Also we would like to thank you for your down-payment in the amount of US \$ 500.-- = DM 1 997,50.

We should like to inform you that our model 250 SL has been superseded by model 280 SL. A brochure on this model has been forwarded to you under separate cover. Also added we have a sample of the paint finish, DB 568 signal red, as well as MB-TEX samples available. We kindly ask you to let us have your decision regarding the colour of the MB-TEX upholstery desired.

Attached please find our confirmation of order made out in accordance with the specifications received from you.

Regarding your questions about the air conditioning system and the emergency seat in rear, you will receive a separate reply from our competent technical advisory department within short.

The earliest possible delivery time ex factory for model 280 SL is the first part of May 1968 if we receive your decision regarding the colour of the MB-TEX upholstery desired until the beginning of March 1968.

After completion of the car it will be shipped to your as soon as possible and we anticipate that it will arrive in Baltimore in the first part of June 1968. Unfortunately we

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are not in a position to give you the exact date of arrival as this depends on the sailing schedule of the ship. Our shipping department will contact you when the steamer has left the German north sea port and inform you about the formalities and the approx. date of arrival.

Please send us the balance due on the vehicle price including fob charges and marine insurance amounting to

DM 24 368,50 = US \$ 6 099,75
(based on present prices and
rate of exchange)

by certified cheque end of April 1968 that shipment of the car will not be delayed. The sea freight will be collected by the shipping company at the port of destination.

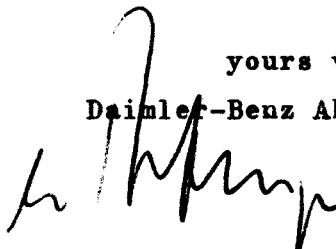
Also enclosed please find a shipping request in duplicate, the original of which we kindly ask you to return completed and signed, underlining the port of destination, Please indicate on the shipping request whether you wish to employ a broker. The broker can be authorized to handle the clearance of your car at the port of entry. Besides US customs clearance, handling of payment of US duty, clearance of car with shipping line, the broker will assist you in picking up your car at the dock. The customs broker's charge is usually \$ 30.-- to \$ 50.-- for these services plus the expenses he incurs for your account, such as payment of US customs duty, ocean freight, etc.

In closing we would like to thank you for the confidence shown in our products and are looking forward to hearing from you, we remain,

yours very truly,

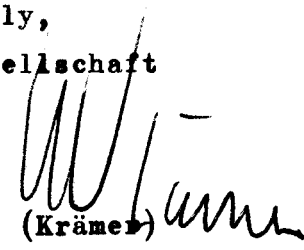
Encls.

Daimler-Benz Aktiengesellschaft


(Plangg)

(Bofinger)

for Mr. Plangg


(Krämer)

